



To support our team in Hamburg we are seeking an experienced

Product Manager (m/f/d)

Indivumed is a physician-led, integrated global oncology company for personalized medicine with the world's premier high-content tumor database and highest-quality biobank. Our range of services and products is tailored to customers' needs in translational and clinical research and molecular diagnostics. With approximately 200 employees across Europe, North America, and Asia, we are an internationally minded, future-oriented company with an ambitious growth strategy, which includes the development of a global cancer database solution. Indivumed is proud of our innovative team of leading scientists and of our strong international reputation. At Indivumed, you are given the rare opportunity to pursue your professional goals and benefit from quick decision processes – thanks to a flat organizational structure and ample creative freedom.

Our department's focus

To promote and sell Indivumed's unique product and service portfolio to the pharmaceutical and diagnostic industry in the field of cancer diagnostics and development.

Skills and abilities

- Strategic planning and management of the product portfolio over the entire lifecycle
- Focus on Immunohistochemistry, Research services and Biobanking
- Business Plan and analysis creation including definition of KPIs
- Revenue development management
- Support of the sales force
- Participation in congresses
- Coordination of scientific projects and publications as a basis for sales activities
- Definition of price structures
- Definition of new products under consideration of customer requirements
- Evaluation of the market potential of new products
- Key/VIP Customer Contact
- Interface to and input provider for marketing communications
- Interface to and idea generator for the training department
- Interface to R&D
- Participation in budget planning processes

Education and/or experience

- M.Sc. or Ph.D. in the areas of biology, biochemistry, molecular and cell biology, or equivalent
- Several years of experience in product management
- Ideally experience in selling products requiring explanation
- Professional experience in research or biotech industry
- Expertise in medicine and oncology is a great advantage
- Experience with interdisciplinary teams
- Expertise in immunohistochemistry and genomics an advantage
- High sense of responsibility and personal responsibility
- Excellent presentation and communication skills in English; German and additional language skills would be a plus
- Willingness to travel

Working conditions

- Demanding area of responsibility in a fast-growing company
- Creative freedom
- Short decision paths
- A collegial team and a good working atmosphere
- Continuing education and training
- Support of occupational pension scheme
- Grant for the HVV ProfiTicket
- Subsidy for sports membership and events
- Fresh fruits and drinks
- Christmas and summer party
- Company medical examination
- Flexible working hours

Would you like to contribute to the success of our company?

Please apply online via jobs@indivumed.com and include your salary expectations and current notice period.

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For more information about
Indivumed, please also visit
www.indivumed.de